

Heylen Warehouses is developing at pace. To achieve our ambitions for growth we are looking to further strengthen our team with a M/F

BUSINESS DEVELOPMENT MANAGER

Job description

In this position you report to the CEO.

- You are responsible for implementing the commercial strategy for new commercial real estate projects in the Netherlands.
- You actively go in search of new business deals by exploring and initiating new opportunities for existing and potential customers.
- You maintain your relationships and further build on Heylen Warehouses' customer portfolio in the Netherlands.
- You are responsible for contract negotiations, and in so doing work closely with the legal counsel and project managers for matters concerning new building projects.
- You stay in touch with developments on the (logistics real estate) market and in potential new business, while being familiar with their effect on our business and portfolio.
- Your field of operation is the Netherlands.

Profile

- You have a number of years of experience in logistics and real estate and an affinity with light industrial;
- Driven, customer- and result-oriented, communicative and discrete negotiator who knows how to open doors and sees opportunities;
- Accomplished in managing customer relations and building new relationships;
- Pro-active self-starter able to work in both an individual and team context;
- You speak fluent Dutch with a good command of the English language. Mastery of the French language is a plus.

What we offer

The opportunity to work for a strongly growing and enterprising company operating in the highly dynamic logistics real estate market. Joining an enthusiastic and multidisciplinary team in which you are given responsibility for the business development of logistics and industrial real estate in the Netherlands.

The position is obviously associated with suitable fringe benefits.

Interested? Send your CV to ralph.caspanni@heylenwarehouses.com. We will treat your application in all discretion.